COMPANY PROFILE

Governance, Risk & Compliance

Integrated, Complete, and Effective Solutions

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Information Security Risk Governance

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GROUP HISTORY

2011

Cybersel incorporation in Turin

2014

Cyber Risk Rating Pioneer since

2016

Cybersel France creation

2019

Cybersel UK creation

2021

Managed services launch

2023

Cybersel joins **STEP Group** (80 M€ tournover 2024)

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FACTS & FIGURES

2011
Operating successfully on the **cyber security market** since

3
Regions
IT, FR, EMEA

High-Qualified People

Long-standing **cooperation with our customer and vendor partners**

Scouting the **world's most innovative technologies**

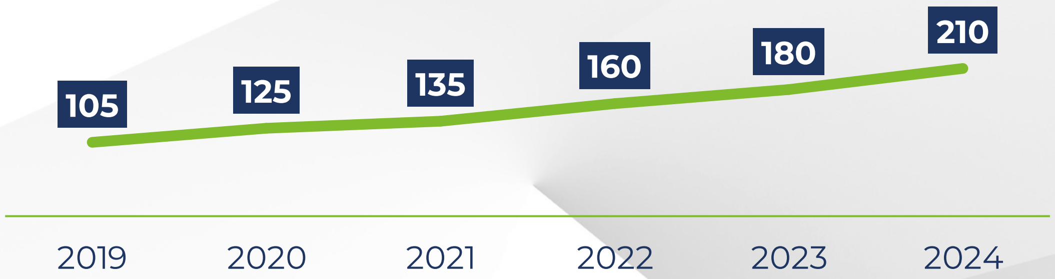
+210
Customers that support us each year

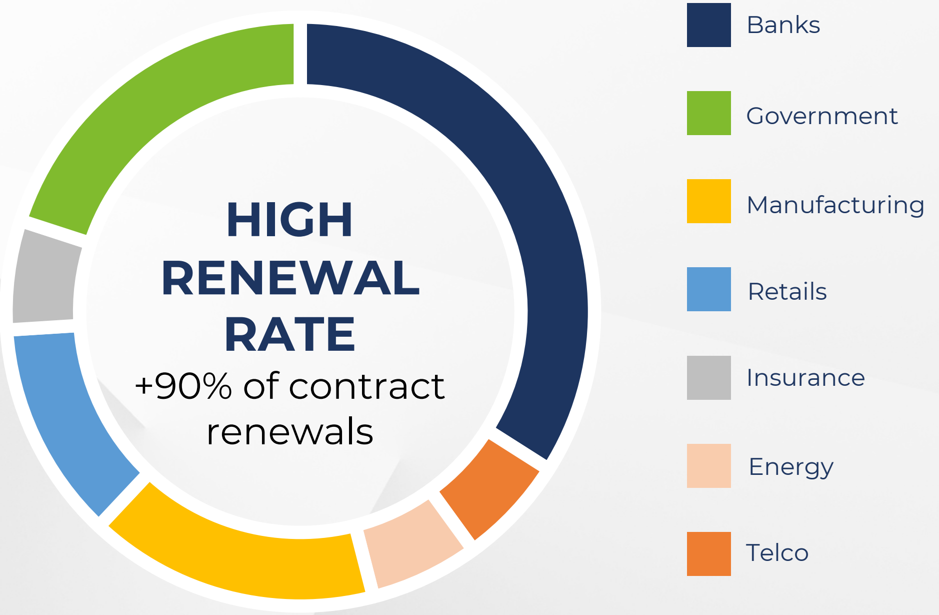
13M€
Cybersel
2024 Turnover

+33%
Cybersel
CAGR in the last 3 years

TRUSTED PARTNER TO OVER 200 CLIENTS ACROSS ALL INDUSTRIES

Customer Base Growth





HIGH RENEWAL RATE

+90% of contract renewals

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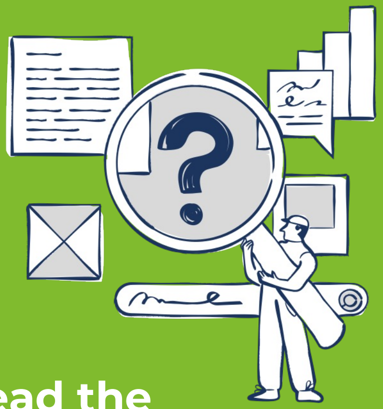
VISION

Cybersecurity is increasingly becoming a true **enabler of value**, a factor of resilience, trust, and competitive advantage.
An effective **Security Information Risk Governance** is the key to success.

MISSION



Enabling companies to **lead the governance of** their **cybersecurity** and supporting **regulatory conformity** by offering integrated and tailored solutions and services to quantify and mitigate risks arising from potential attacks.

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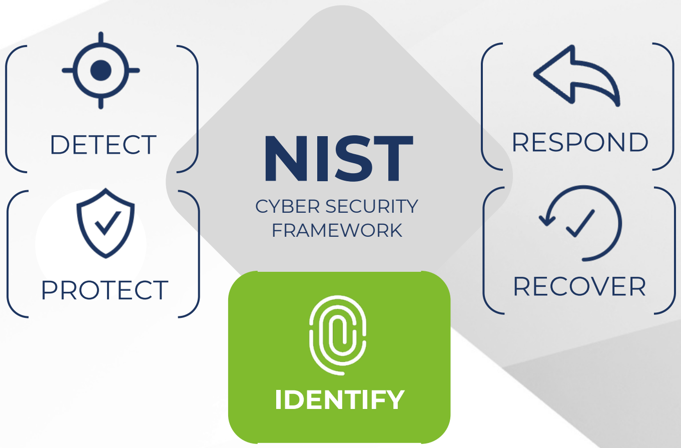
OUR VALUE PROPOSITION

INTEGRATED AND TAILORED **SOLUTIONS AND SERVICES** FOR SUCCESSFUL **RISK GOVERNANCE**

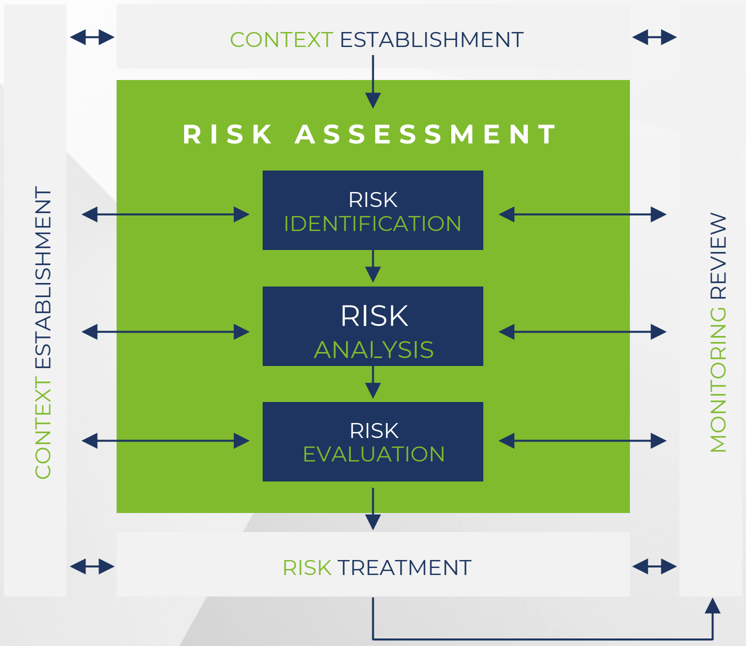
- EXPERTISE IN CYBER RISK IDENTIFICATION & COMPLIANCE
- COMPETENCE & CONTINUOUS SUPPORT
- INTEGRATED OFFER
- RETURN ON INVESTMENT

OUR POSITIONING

NIST Framework



Standards ISO 27001



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INFORMATION SECURITY RISK GOVERNANCE

MANAGING RISK AND COMPLIANCE FOR BUSINESS CONTINUITY & RESILIENCE

IDENTIFY OPERATIONAL AND THIRD-PARTY RISK (STRATEGIC INDICATORS)

ENABLE COMPLIANCE WITH POLICIES & REGULATONS (DORA, NIS2, GDPR, ISO27001...)

OUR APPROACH

THE STEPS

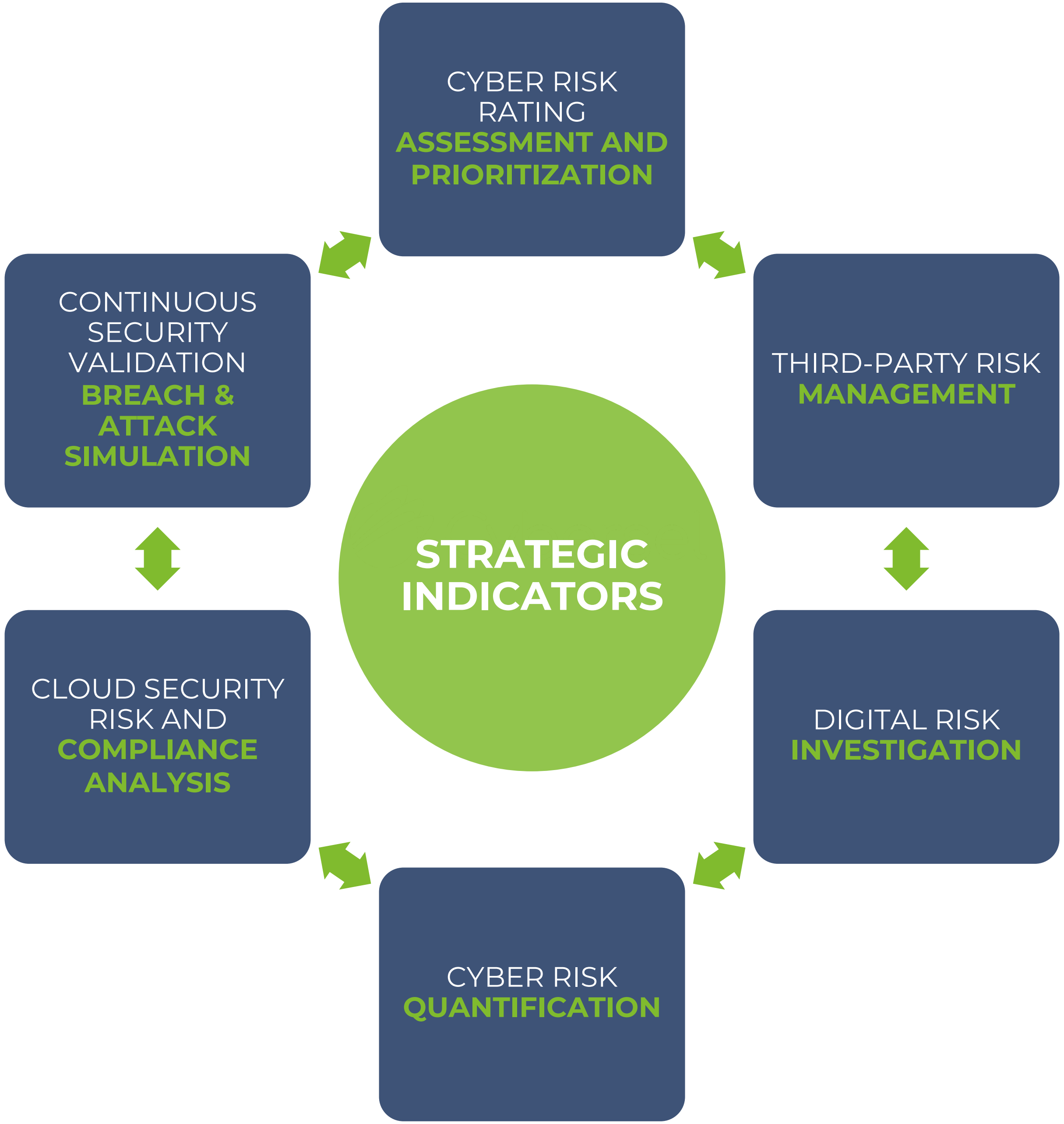
RISK ASSESSMENT
IDENTIFY GAPS, THREATS AND VULNERABILITIES

POLICY IMPLEMENTATION
SUPPORT TO POLICIES AND PROCEDURES FOR RISK MITIGATION

MONITORING AND CONTROL
ENSURE ADHERENCE TO REGULATIONS

CYBER RISK IDENTIFICATION

STRATEGIC INDICATORS



CYBER RISK RATING **ASSESSMENT AND PRIORITIZATION**

CONTINUOUS SECURITY VALIDATION **BREACH & ATTACK SIMULATION**

THIRD-PARTY RISK **MANAGEMENT**

STRATEGIC INDICATORS

CLOUD SECURITY RISK AND **COMPLIANCE ANALYSIS**

DIGITAL RISK **INVESTIGATION**

CYBER RISK **QUANTIFICATION**

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CYBER RISK IDENTIFICATION

STRATEGIC INDICATORS

CYBER RISK RATING ASSESSMENT AND PRIORITIZATION

We help security and risk leaders take a risk-based, outcome-driven approach to managing the performance of their organization’s cybersecurity program through broad measurement, continuous monitoring, detailed planning and forecasting in an effort to measurably reduce cyber risk.

THIRD-PARTY RISK MANAGEMENT

A leading service for managing the Supply Chain Risk Assessment Process, offering functionality to implement, automate, manage and, monitor the entire transaction flow in order to assess all aspects of risk and compliance with current and future regulations (EBA, EIOPA, DORA, GDPR).

CONTINUOUS SECURITY VALIDATION BREACH & ATTACK SIMULATION

A continuous, fast and integrated security controls assessment service, apt to provide Security Officers and IT Leaders with comprehensive visibility and detailed reporting for a proactive approach aimed at hardening their infrastructures

CLOUD SECURITY RISK AND COMPLIANCE ANALYSIS

DISCOVERING unknown vulnerabilities, misconfigurations, malware, etc.
PRIORITISING the 1% of alerts that matter!
MONITORING AWS, Azure, Oracle and GCP estates with one platform

CYBER RISK QUANTIFICATION

Cyber Risk quantification can escalate cyber risk to business risk, bridging the gap between security and business, while providing objective data-driven metrics that indicate the performance of the organization’s security program over time.

DIGITAL RISK INVESTIGATION

Through our innovative cyberthreat intelligence technology, we scour the open, deep and dark web to deliver fresh, automated and actionable threat intelligence. This helps protect against financial fraud and data leaks whilst defending critical data and brand reputation, from the outside in.

ENABLE COMPLIANCE WITH POLICIES & REGULATONS

OUR IMPLEMENTATION

INTERNAL POLICIES AND PROCEDURES

Ensuring the organization follows its own internal standards, policies, and procedures, which are driven by risk management needs

RISK & COMPLIANCE MONITORING

Operational Risk Assessment, regular review of business practices, and internal controls audit due to assess if the organization is meeting regulatory and internal policy requirements

REPORTING & DOCUMENTATION

Keeping detailed records of compliance-related activities and ensuring that reports are filed with appropriate regulatory bodies when necessary

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OUR OFFER

DIGITAL
OPERATION
RESILIENCE
ACT

TESTING
(Cap. IV artt. 24-27)

- Key Risk Indicators
- Attack Surface Management & Testing
- Assessment & Compliance for Cloud
- Endpoint Testing

RISK MANAGEMENT
(Cap II art. 5-16)

- Operational Risk Validation
- Attack Surface Vulnerability
- Endpoint Infrastructure Risk Analisys
- Prevention & Risks Mitigation
- Internal Workflow Management

THIRD-PARTY RISK MANAGEMENT.
(Cap. V artt. 28-30 + 31-44)

- Assessment
- **Register of Information**
- Contracts Management
- Risks Monitoring
- Workflow Management

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OUR OFFER

NETWORK
I NFORMATION
SECURITY
2

GOVERNANCE

- Security posture Key Risk Indicators
- Cloud Risk and Compliance
- Third Party Risk Management
- Endpoint Risk Assessment

RISK MANAGEMENT

- Operational Risk Validation
- Attack Surface Management
- Vulnerability & Testing
- Endpoint Testing
- Prevention & Risks Mitigation
- Internal Workflow Management

SUPPLY CHAIN CYBER SECURITY

- Assessment
- Service Impact Risks
- Contracts Management
- Risks Monitoring
- Workflow Management

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THANKS

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